

NELSON MECHANICAL DESIGN, INC. Owners: Brian Nelson / Dave Sprague

**“ WE’RE LIKIN’ DAIKIN!
OUR SALES ARE UP 100%! ”**

BUSINESS ACCELERATION



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Owners Brian Nelson and David Sprague have doubled their sales since becoming a Daikin AC dealer. The partners started out as a heating and plumbing contractor, but today 75% of their business is Daikin Altherma and Ductless split heat pumps from Daikin AC.

“Daikin AC has allowed us to set our dealership apart as the ‘Green Experts,’” says Brian. To live up to their mission of offering customers only the best green solutions, NMD offers only the best products to complement their highly engineered applications. The results are efficient, cost-effective, easy-to-install Daikin AC systems that provide improved year-round comfort, and save their customers money.

Brian and Dave tested all of the major ductless split systems before choosing Daikin AC. Brian notes that Daikin AC was the first manufacturer to have a good handle on ductless split applications and engineering. Daikin AC systems are top-quality, virtually trouble-free, and have the best warranty in the business. Dave calls it ‘Daikin Magic’. “They consistently outperform our expectations.”

So what’s the bottom line for the ‘Green Experts’? “If you want to set your business apart and increase sales like we have, position yourself with the premier global brand ... Daikin AC.”

Daikin AC’s industry-leading heating and cooling systems, warranty programs, and training helped Nelson Mechanical Design increase sales 100%.



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absolute comfort